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Mergers And Acquisitions From A To Z

ANDREW J. SHERMAN



- Best practices for structuring profitable deals during turbulent markets
- Effective ways to raise the capital needed to get deals done
- New due diligence rules and strategies in the age of Sarbanes-Oxley
- Guidelines for keeping deals on track and managing post-closing challenges
- Valuable tools, checklists, and sample forms



Synopsis

Mergers and acquisitions represent a successful growth strategy for many companies, but, while potentially profitable, M&A transactions are complex and often risky. Covering the latest trends, developments, and best practices for the post-Madoff era, this comprehensive, hands-on resource walks readers through every step of the process, offering practical advice for keeping deals on track and ensuring postclosing integration success. Filled with case studies and war stories illustrating what works and why, the third edition of *Mergers and Acquisitions from A to Z* offers valuable tools, checklists, and sample documents, providing crucial guidance on: preparing for and initiating the deal; regulatory considerations; due diligence; deal structure; valuation and pricing; and financing even during turbulent market conditions. M&A transactions can quickly spell a company's doom if they are not conceived and executed carefully, legally, and sensibly. This is the classic guide to mergers and acquisitions, now completely updated for today's market.

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Customer Reviews

It is my required book in my M&A for Entrepreneur class recommended by my Prof. I bought a

Kindle version, but I recommend you all to buy the book version instead. The Kindle version will give you a headache problem viewing all tables since the text will be very small and unable to zoom-in

Good theory. Needs more practical cases with numbers to apply concepts. I want also to have more famous examples i.e. P&G and their learnings

It has been easy to read so far. Granted I don't know much about M&A so I can't comment on accuracy of concepts, but seems solid.

a very good book with easy steps to understand merger and acquisition

Good read. It provides a simple yet detailed and practical approach to M&A.

Good book. Lots of information to think about.

I enjoyed the topics. Not presented with a lot of complicated financial analysis or valuation equations. This book give you a good basic understanding of the process and all of the steps.

A must read for beginners and for review of basic concepts of M&A.

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